



Summary

Industry:	Wood & Timber
Application:	Pneumatics
Actual Saving:	£2,000
Payback Period:	1 year



Flexion Pneumatics Prove Their Quality

ISSUE

A pallet manufacturing site in Manchester had a large spend on pneumatic products. Although ERIKS had worked with the customer in the past to help improve the life of the pneumatic items, the amount of pneumatic products on-site still represented a large part of the their product spend, they were keen to look at any savings they could make.

SOLUTION

The customer was using several high end well know brands, following discussions with the customer they decided to trial Flexion cylinders on one of his hardest working applications.

The Flexion cylinder ran on the application for several months with no issues, thus building the customers confidence in the solution. The customer agreed to swap all pneumatic items across to the Flexion brand as and when they needed replacing. This simple switch for an alternative quality branded product, exclusive to ERIKS, has provided the customer significant savings without compromising plant reliability.

OTHER BENEFITS

- Reliable, quality product exclusively from ERIKS
- Significant savings

FURTHER COMMENTS...

Bringing a new product on site is always a risk to manufacturing up time, but the Flexion product is now working well on our site.

Customer Statement
Engineering Team Leader

MORE INFORMATION

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know-how makes the difference