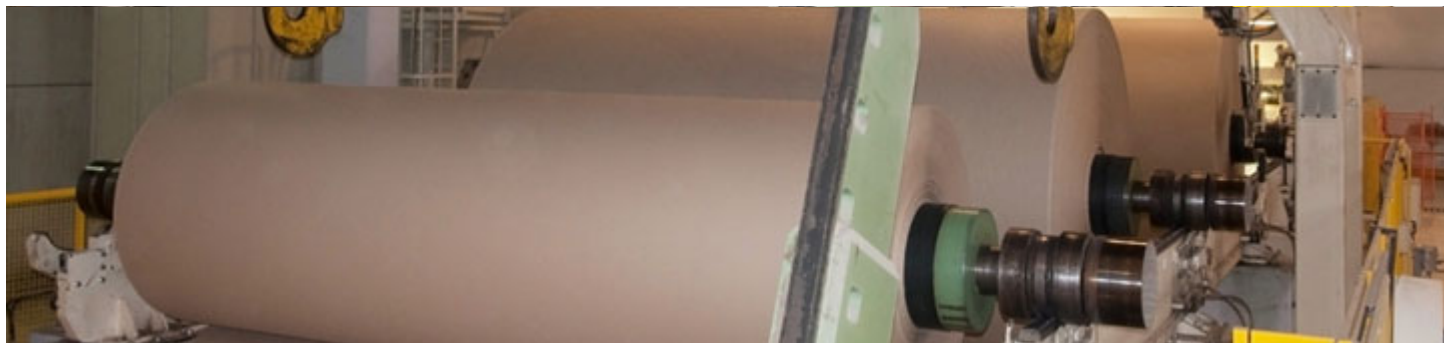




## Summary



<b>Industry:</b>	Paper & Board
<b>Application:</b>	Cutting Machine Blade Lubrication
<b>Actual Saving:</b>	£3,273
<b>Payback Period:</b>	12 months



## Solvent Solutions from ERIKS

ERIKS Unique Buying Capability Reduced Costs and Improved Lead Times

### ISSUE

A common solvent used in the process of blade cleaning is mixed with vegetable oil to stop the oil turning hard, thus lubricating the blades which helps with cutting process of board.

The product is FDA compliant as the finished board is then used within the food manufacturing industry. The customer were buying from a local independent and paying, what they thought, to be over the odds for this product.

### SOLUTION

ERIKS were tasked with helping the customer take additional costs out of their business. Due to our unique buying capability, we were able to show a healthy saving for the customer and secure business going forward by means of a covering order for six months worth of product.

### OTHER BENEFITS

- Reduction in Transaction Costs
- Reduction in Administrative Costs
- Stock Reduction
- Reduction in Carriage Costs
- Improved Delivery Lead Time

### FURTHER COMMENTS...

### MORE INFORMATION

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know-how makes the difference

