



Summary

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| Industry: | Printing and Publishing |
| Application: | Pneumatic Cylinder |
| Actual Saving: | £803.34 |
| Payback Period: | n/a |



RX Pneumatic Cylinders do the job

ERIKS replace special product with standard to reduce downtime

ISSUE

A printing customer in Manchester were experiencing failures on several pneumatic cylinders. ERIKS inspected these cylinders to see if they could be sourced, on inspection it was noted that they were made by a well known pneumatics company and had a special code on them.

ERIKS then looked into sourcing the pneumatic cylinders from the manufacturer, and found that these units had special viton seals which made them a lot more expensive than standard seals. The delivery of these special cylinder was not ex-stock from the manufacturer, which would mean the customer would have to wait for his delivery.

SOLUTION

After finding out that the cylinders were special and on a long delivery time, ERIKS then went back to the customer to look at the application where the units were to be used. During inspection it was found that the cylinders did not need to be special and a standard cylinder would do the same job without any issues. ERIKS then supplied the customer three new standard RX cylinders, which were delivered next day to site at a much reduced cost.

OTHER BENEFITS

- Reduced cost for product
- Shorter lead times for product
- Decreased downtime

FURTHER COMMENTS...

ERIKS know-how ensured that the machine was up and running the very next day.

MORE INFORMATION

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know-how makes the difference