



## Summary

<b>Industry:</b>	Printing and Publishing
<b>Application:</b>	Pneumatic cylinders
<b>Actual Saving:</b>	£2,333.70
<b>Payback Period:</b>	n/a



## Pneumatic know-how ensures cost saving

ERIKS save a printer money and reduce part delivery time

### ISSUE

A printing company in Manchester had a failure on several pneumatic cylinders. ERIKS inspected these cylinders to see if they could be sourced, on inspection it was noted that they were made by a well known pneumatics company and had a special part code on them. ERIKS then looked into sourcing these units for the customer and found that they have special viton seals which made them four times the cost of a standard cylinder and delivery times where being quoted at 3 - 4 weeks.

### SOLUTION

After finding out that the cylinders were special and on a long delivery time, ERIKS went back to the customer to look at the application where the units were to be used. After inspection it was found that the cylinders did not need to be special and a standard cylinder would do the same job without any issues. ERIKS were able to supply these to the customer with three new standard cylinders from the RX range. These were delivered to site the next day, saving not only waiting time for the parts to arrive, but also a cost saving.

### OTHER BENEFITS

- Machine up time and reduction in supply cost

### FURTHER COMMENTS...

Using ERIKS know how, we were able to keep the customers site running and reduce his supply costs.

### MORE INFORMATION

#### ERIKS Industrial Services

Amber Way, Halesowen,  
West Midlands B62 8WG

**Tel: 0845 006 6000**

**Web: [www.eriks.co.uk](http://www.eriks.co.uk)**

know-how makes the difference

