



Summary

Industry:	Building Service
Application:	Aluminium Ducting for HVAC
Actual Saving:	£n/a
Payback Period:	n/a



RX Gaskets Meet Project Deadlines

Readily available stock satisfies the customers requirements

ISSUE

An HVAC company who were manufacturing ducting for an industrial installation project required a BS7531 Grade Y Gasket material to joint the ducting together.

The lead time on the gasket material was paramount and the companies engineers where waiting in the wings to cut the gasket material to complete the project.

SOLUTION

The customer required a rapid turnaround and contacted the ERIKS Gasket Technology Centre who advised that a BS7531 Grade Y - RX PT50 would be the best solution. With the extensive stock carried within the 50,000 sq foot distribution centre onsite delivery could be sent out immediately.

The customer received the RX PT50 material the same day and fulfilled its contract in the designated time for the project with no late fines being accrued. The customer was highly impressed in the speed and efficiency of the specification, quotation and despatch of the goods. In the words of the client "A Job Well Done!"

OTHER BENEFITS

- Rapid supply of gasket material allowed customer to complete project on time
- Eliminated fines from delays

FURTHER COMMENTS...

The customer has secured future work due to the assistance of achieving the client's strict deadlines.

MORE INFORMATION

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know-how makes the difference

