



## Summary

<b>Industry:</b>	Automotive
<b>Application:</b>	Rodless Cylinders (Linear )
<b>Actual Saving:</b>	£680
<b>Payback Period:</b>	Immediately



## Lead time on pneumatic avoided

ERIKS and Festo meet customer shut down

### ISSUE

An Engineer from a large automotive manufacturer contacted ERIKS when they had an issue on a lead time for a Parker part. The quoted lead time was 3 weeks on 2 rodless Cylinders, the parts were required urgently for a shut down time slot.

### SOLUTION

An ERIKS Pneumatics Application Engineer, advised the customer that he could use a Festo Rodless cylinder DGP-50-1800-PPV-A-B, that with some slight modifications would replace the Parker one without any trouble.

There was not only a significant cost saving in doing this but also spare part implications for future issues as the Festo part could if needed be built on a fast build.

### OTHER BENEFITS

- Initial cost saving on product
- 1 day availability on spare against original 3 week lead time
- Technical /Commercial assistance from ERIKS in offering solution

### FURTHER COMMENTS...

£1260.00 order immediately placed and cylinders delivered and fitted within the allocated shut down.

Plant Engineer

### MORE INFORMATION

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