



Summary

Image: None.png

Industry:	Wood products
Application:	Pneumatics
Actual Saving:	£2,000
Payback Period:	12



RX Pneumatics Prove Their Quality

Reliable, quality products exclusive to ERIKS

ISSUE

A pallet manufacturing site in Manchester had a large spend on pneumatic products. Although ERIKS had worked with the customer in the past to help improve the life of the pneumatic items, the amount of pneumatic products on-site still represented a large part of their product spend, they were keen to look at any savings they could make.

SOLUTION

The customer was using several high end well know brands, following discussions with the customer they decided to trial the RX cylinders on one of his hardest working applications, as RX was an unknown quantity he was keen to test the product fully.

The RX cylinder ran on the application for several months with no issues, thus building the customers confidence in the RX brand. The customer agreed to swap all pneumatic items across to the RX range as and when they needed replacng. This simple switch for an alternative quality branded product, exclusive to ERIKS, has provided the customer significant savings without compromising plant reliability.

OTHER BENEFITS

- Reliable, quality product exclusively from ERIKS
- Significant savings

FURTHER COMMENTS...

Bringing a new product on site is always a risk to manufacturing up time, but the RX product is now working well on our site.

Mike Chesterfield
Engineering Team Leader
Chep UK

MORE INFORMATION

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know-how makes the difference