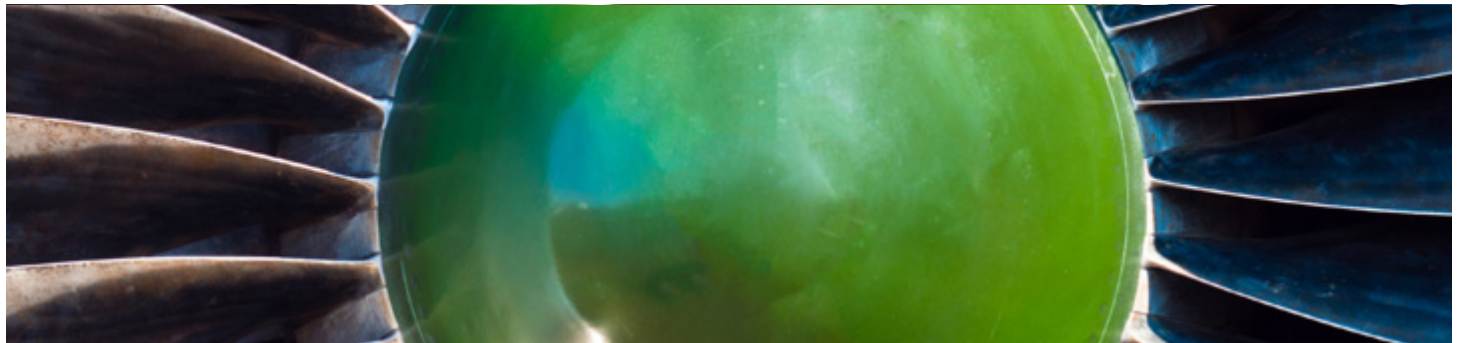




Summary

Image: None.png

Industry:	Aerospace
Application:	Scavenge Pump
Actual Saving:	£500
Payback Period:	



Extensive Pumps Knowledge Provides Savings

ISSUE

An aerospace machining company had been quoted by the OEM for a replacement coolant scavenge pump. ERIKS customer thought this somewhat expensive and challenged ERIKS Pumps department to identify the pump and provide a cost saving.

SOLUTION

ERIKS Pump Technology - always up for a challenge - quickly identified the pump as being a Nippon Trochoid pump made in Japan for the machine tool industry. Through ERIKS pumps extensive supplier database we confirmed this manufacture had no known UK representation, therefore the pump was sourced and shipped in from the USA. We were still, after shipping in the pump, able to show a cost saving on the original price the customer had been quoted from the OEM.

OTHER BENEFITS

- Another example of how ERIKS can show significant savings to clients over prices quoted to them from the OEM.

FURTHER COMMENTS...

This application is an excellent example of how ERIKS Pump Technology are able to advise on a wide array of systems, identifying the right product for the system / application, and look for any additional savings that can be achieved.

MORE INFORMATION

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