



## Summary

<b>Industry:</b>	Aerospace
<b>Application:</b>	Coolant Pump
<b>Actual Saving:</b>	£862
<b>Payback Period:</b>	



## Pump Application Know-How Reduces Customer Costs

### ISSUE

An ERIKS service centre was approached by one of their customers to provide pricing for a Spandau machine tool coolant pump. The customer had already received a price from a local pump distributor however they wanted to ensure they were receiving best value for money.

### SOLUTION

ERIKS Pump Technology were provided with the details of the Spandau coolant pump and confirmed a competitive offer could be submitted.

In addition we offered the client an alternative product from the Grundfos range of MTR machine tool coolant pumps. This pump not only matched the application but was considerably cheaper than the cost originally quoted without compromising on quality.

Grundfos takes a modular approach to pump solutions. Rather than supplementing a restricted standard range with customised solutions built from scratch at prohibitive cost, they offer all customers the unique opportunity to mix and match a range of elements, materials, designs, and features to create the pump that is exactly right for the job at hand.

### OTHER BENEFITS

- Alternative quality product selection, providing the best solution for the application
- Providing a cost effective solution to the customer

### FURTHER COMMENTS...

ERIKS Pump Technology can be relied upon to be a true full-line supplier for any and all pumping tasks.

### MORE INFORMATION

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know-how makes the difference