



## Summary

<b>Industry:</b>	Building Service
<b>Application:</b>	OEM Pump Supply
<b>Actual Saving:</b>	£3,600
<b>Payback Period:</b>	



## OEM Pump Supply Adds Value and Reduces Costs

### ISSUE

ERIKS deal with a wide array of clients including many OEM's. One particular OEM manufactures bespoke air conditioning and air handling units. They have a small requirement for some 600+ bronze pumps per year, however to ensure they remain competitive in their own market place they are always looking out for ways to drive down costs to ensure they keep their competitive advantage.

### SOLUTION

ERIKS Pumps Application Engineers reviewed the application along with the pump currently being used. Following this review we were confident we could help reduce costs to the customer and add value to the application.

ERIKS suggested a peripheral turbine pump manufactured by Lowara. Lowara were able to offer the pump in two differing configurations providing added flexibility to the client when installing these pumps on his machine.

ERIKS were able to shave off £6.00 per pump when compared to their current supplier, providing an additional saving to them of £3,600 per year

### OTHER BENEFITS

- Some models are available in the PK versions (compatible with hot water up to 80°C) and PBK versions (pump body in bronze compatible with hot water up to 80°C).

### FURTHER COMMENTS...

ERIKS Pump Technology can be relied upon to be a true full-line supplier for any and all pumping tasks.

### MORE INFORMATION

#### ERIKS Industrial Services

Amber Way, Halesowen,  
West Midlands B62 8WG

Tel: 0845 006 6000

Web: [www.eriks.co.uk](http://www.eriks.co.uk)

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