



Summary



Industry:	Waste and Recycling
Application:	MC 1001 Manual Crimper
Actual Saving:	£600
Payback Period:	9 Months



Manual Crimper Reduces Callout Costs

ISSUE

An ERIKS Service Centre received a call from a customer - a Social Enterprise, run specifically to create employment and training - their skip hire and recycling business typically suffered an average of two hydraulic hose breakdowns per month.

When these happened on the road the customer called out Pirtek, who would charge a standard £100 callout fee, plus the cost of the hose. All other mechanical repairs are done in-house by their own maintenance manager.

SOLUTION

Following a discussion with their Maintenance Engineer, ERIKS suggested they invest in a MC 1001 hand-operated hose crimper, plus dies, hoses and fittings.

A cost-savings proposal was presented to their Chief Executive, showing a nine month payback period for the initial outlay, ongoing monthly savings which could be ploughed back into the core business objectives of their company. The proposal also outlined the potential add-on business they could attract from their own customers and neighbouring companies.

OTHER BENEFITS

- Monthly savings on costly callouts
- Simple operation
- On-site training provided

FURTHER COMMENTS...

The proposal was accepted, items delivered, complete with on-site training from ERIKS Application Engineer.

MORE INFORMATION

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