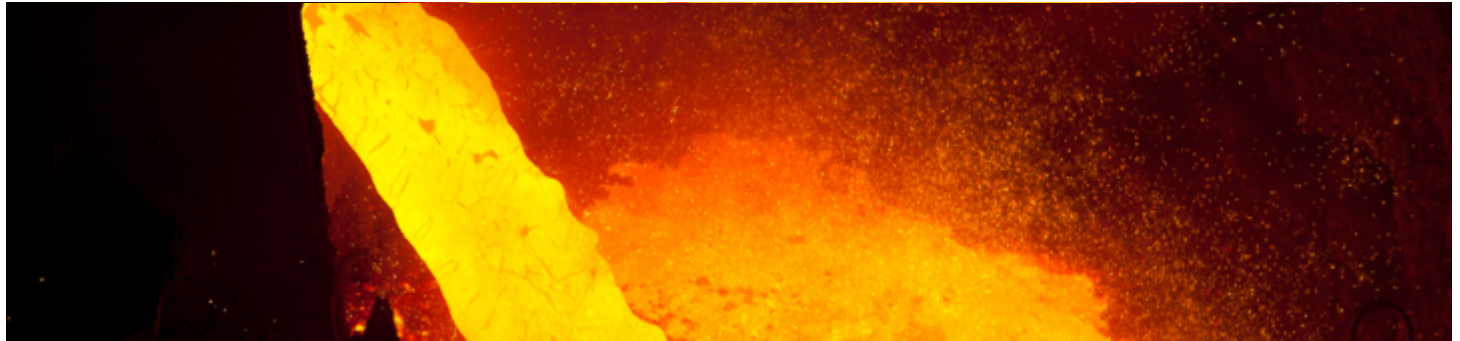




Summary



| | |
|------------------------|-------------|
| Industry: | Metals |
| Application: | Spray Booth |
| Actual Saving: | £3,300 pa |
| Payback Period: | |



Improved cost and delivery on bag filters

ERIKS engineer replacement OEM product

ISSUE

A large steel manufacture use a series of bag filters in a spray booth which are used to filter the powder coating which is then mixed in with paint. The customer were buying these from the OEM and paying between £80 to £100 a bag. Buying 70 to 100 bags a year.

SOLUTION

ERIKS were able to take a sample of the bag to one of their suppliers who advised that they could manufacture bags to the same specification for considerably less. A sample bag was made and trialled on site.

The sample proved to be the same quality as the OEM bag, but considerably less cost and better availability.

OTHER BENEFITS

- Improved Delivery Time to Customer
- Reduced lead time/less stock holding for customer
- Cost Saving

FURTHER COMMENTS...

Regular orders are now placed with ERIKS. The customer has seen a cost reduction as well as improved delivery times.

MORE INFORMATION

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