



Summary



Industry:	HVAC
Application:	Piston Repairs
Actual Saving:	£14,623
Payback Period:	9.8 months



Cost effective solution found by ERIKS

Leading radiator manufacturer was sending pistons away for repair at great cost, a problem which ERIKS solved

ISSUE

Rettig ICC, a leading European radiator manufacturer was sending a total of 159 pistons away for repair each year at a cost of £26,625 to the company. The pistons are used as part of the manufacturing process and due to the heavy usage, tend to wear regularly. ERIKS were asked to come up with a more cost effective solution, an alternative from sending them away.

SOLUTION

After looking at the application, ERIKS sealing technology application engineer was able to identify all the seals required to carry out the repairs and was able to provide bespoke kits and aftermarket bagging of individual parts to service Rettig's requirements.

Our specially tailored kits were assembled and packaged with clearly marked part numbering and were supplied with our own brand.

We were able to offer kits that were made up from a variety of our core product, ranging from Rotary Seals and O-rings to Hydraulic Seals, Washers and Gaskets, enabling the pistons to be repaired in house in Rettig's tool room.

This also means that spare pistons will always be available when the installed pistons are ready for changing, decreasing downtime alongside reducing the repair costs, as the spare seal kits are now stocked on site.

OTHER BENEFITS

- Reduced repair costs
- Improved lead time
- Stocked spares

FURTHER COMMENTS...

The outcome of this initiative has generated annual net savings for Rettig of £14,623

Ken Moffitt
Engineering Manager
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MORE INFORMATION

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know-how makes the difference