



Summary



Industry:	Pharmaceutical
Application:	Linear Slides
Actual Saving:	£16, 323
Payback Period:	Immediate



ERIKS utilise Repair or Replace offering for customer

Repair option turns out to be significantly more cost efficient for Pharmaceutical customer

ISSUE

The customer had Linear Slide units on an assembly line that assembled respiratory inhalers. The slides collect trays of sub-assemblies (bottom half of the inhaler casing) and indexes them with the next part of the process, which is to have the inner workings of the inhalers, lowered into the sub-assemblies.

Every time the customer replaced one of these linear slide units on the production line, an order would be raised straight away to replenish the stock with new items.

SOLUTION

An ERIKS member of staff on site at the leading Pharmaceutical Company identified that two of the Linear Slide units had come up for replenishment at a cost of £20,000. After further investigation by the member of staff, they were able to identify and contact the manufacturer to arrange for the items to be sent away to Germany for inspection. The inspection report detailed that the units could be repaired at a cost of £3,715. Due to this significant saving the order for repair rather than replace was authorised by the Engineering Manager.

The repair of the unit entailed: replacing the guide rails (both units); fitting new linear slide bearings (both units); replacing timing belts (both units); replacing the drive unit (on the longer linear slide) and refurbishing the reversing unit (on the smaller linear slide). The units were then re-assembled and tested before being shipped back to the customer.

Due to ERIKS having the ability to repair or replace, our customer always receives an unbiased option. The repair option instead of the replace meant the customer saved £16,323, showcasing ERIKS' commitment to saving our customers money where possible.

OTHER BENEFITS

- Cost Efficient

FURTHER COMMENTS...

I am really pleased with the help ERIKS gave us in making such a substantial saving.

Stuart Morrison
Engineering Manager

MORE INFORMATION

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know-how makes the difference

